

February 1, 2019

**Request for Proposals (RFP)
Repowering Marine Diesel Engines**

Notice is hereby given that the Lummi Nation Office of Economic Policy is seeking proposals via email up to 9:00 PM on March 3, 2019 at which time opening will be closed.

Subject to the terms and conditions set forth in the proposal and general specifications forms enclosed within.

Request for Proposals (RFP)

Proposal Instructions and Specifications

Contents

A. Scope of Services4

B. Duration4

C. Compensation Schedule.....4

D. Proposal Process.....4

E. Proposal Submission4

F. General Specification5

G. Requirements from Company6

H. Interviews.....6

I. Evaluation Criteria6

J. Contract Award.....6

K. Services and Company Responsibilities7

Appendix A.....**Error! Bookmark not defined.**

Request for Proposals (RFP)

A. Scope of Services

The Lummi Nation Office of Economic Policy is soliciting proposals to contract with companies to work with Lummi fisherman and their commercial fishing vessels. The work will include having the boat on site with the company, so the company can work in the engine room for the numerous purse seiners, power skiffs and Skiffs for 7 fisherman, and a total of 11 fishing vessels and 11 Marine Propulsion Diesel Engines. Further, each diesel engine that is repowered, shall be destroyed by verifying a 3” hole is drilled through the engine block near the serial number and a picture must be taken to be submitted from company to Lummi Nation Office of Economic Policy.

B. Duration

The resulted contracts shall begin no later than April 1, 2019 after an award letter is issued and the contract will end once the last marine diesel engine has been repowered. The installation of these engines shall be complete no later than September 30, 2019.

C. Compensation Schedule

Compensation shall be included in the total cost of repowering the diesel engine as “labor”

D. Proposal Process

1. Request for Proposals Issued.....February 1, 2019
2. Proposals Due.....March 3, 2019 at 9:00 PM
3. Interviews.....March 4-8, 2019
4. Notice of Selection.....March 11, 2019
5. Contract Execution.....March 12-15, 2019
6. Begin Work.....April 1, 2019,
7. Project Completion.....September 30, 2019

E. Proposal Submission

Proposals must be submitted electronically by 9:00 PM, Sunday March 3, 2019.

Office of Economic Policy
MelissaRM@lummi-nsn.gov
(360) 922-4000

* When submitting the proposal write “Lummi Marine Diesel Repower-2018 RFP” in the subject line.

Hand delivery of proposals WILL NOT be accepted and any proposal received after 9:00 PM Sunday March 3, 2019 as specified above will not be accepted under any circumstances and will be mailed back to the company unopened. Please direct all questions to Melissa Martin at MelissaRM@lummi-nsn.gov or (360)922-4000.

F. General Specification

The Lummi Nation Office of Economic Policy has created the table below. The company can submit a proposal for any and all that it believes that it can carry out, with the intent of completing the work no later than the date specified in section d. of this RFP. All of the application submission must be completed in full and submit an updated invoice or alike specifying the costs below.

Vessel Name	Vessel Length	Current Engine (HP)	Proposed Engine (HP)	Cost per Unit	Labor Cost
Savage Seas	30'	Volvo TAMD41A (200)	Volvo Penta D4 (225)		
Our Pleasure 2	28'	Yanmar 6LY2A-STP (400)	Volvo Penta D6 (330)		
St. Peter	26'	Yanmar 6LPA-ST2P (315)	Volvo Penta D4 (225)		
Last Frontier	26'	Volvo Penta AD41P-A (200)	Volvo Penta D4 (225)		
Marathon	58'	Catapillar 3408 (500)	Volvo Penta D8 (600)		
Golden Eagle	32'	Yanmar 6LYPA-ST2P (315)	Volvo Penta D6 (300)		
Tah Mahs 2	28'	Cummins MS200 (230)	Volvo Penta D4 (225)		
Seiner	57'	Catapillar D343T (365)	Deere (365)		
Power Skiff	20'	Detroit (330)	Deere (330)		
Tah Mahs	54'	CAT 343CATT (375)	Volvo D6 (400)		
Gray	26'	Volvo Penta AD41P-A (200)	Volvo Penta D4 (225)		

G. Requirements from Company

Each company can turn in more than one proposal to purchase the engine, provide labor to install new engine, or both, for the commercial fishing vessels listed above. This will be a competitive select process based on the company's demonstrated ability and probability of success is completing the work. The company must include the following in their response to the Request for Proposal.

1. Identify which vessel(s) and engine(s) they have selected
 - a. By completing the table in Section F of this RFP
 - b. If other engines are proposed, list the price and labor costs associated with different marine diesel engine
 - c. Attach invoice or similar document that specifies cost of materials and labor.
2. A narrative of the company's qualifications as related to marine diesel engine repowers such as size and location of facility where work will be completed, years of experience, etc.
3. An outline of the company's methodology to successfully repower marine diesel engines on commercial fishing vessels, including examples of successful proposals specifically on similar vessels and engines listed above.
4. A list of successful work that has been completed on commercial fishing vessels, specifically diesel engines, including the dollar amount.
5. Confirmation that the company understands the compensation schedule and LIBC Contracting requirements: Business License, no conflicts of interest, etc.
6. Optional – References from 3 Clients
 - a. Name of Organization
 - b. Brief Description of the project
 - c. Contact person with contact information.

H. Interviews

Interviews will be scheduled with the companies that have responded to this RFP between March 4-8, 2019 to permit further evaluation and to allow the Lummi Nation Office of Economic Policy to inquire further into the companies experience on similar projects, willingness to work closely with Lummi Commercial Fishermen, and Department staff to maintain a tight schedule and complete the project on-time, within budget, quarterly reporting and other pertinent matters.

I. Evaluation Criteria

Proposals will be evaluated on the following criteria

- ❖ Companies qualification and experience
- ❖ Demonstrated ability to successfully see a repower from start to finish
- ❖ Demonstrated experience in project management
- ❖ Indian and Disadvantaged Business Entity Priority

J. Contract Award

All aspects of the evaluation criteria will be taken into consideration in awarding the contracts. Awards will be made to the companies that best meet the Lummi Nation Office of Economic Policy and Lummi Commercial Fishermen needs and requirements.

K. Services and Company Responsibilities

Economic and Workforce Development Process

1. Meet with Economic and Workforce Development Staff for assignment of commercial fishing vessel(s) and engine(s) and to discuss scope, timelines, and budget.
2. Meet with commercial fishermen who are the vessel owners about the timeline of the project and availability of facility space for their vessel(s).
3. Meet with Economic and Workforce Development staff to discuss funding draw down and vessel timeline.
4. In conjunction with Department staff, complete all necessary forms such as the quarterly report and maintenance schedule of marine engine with fisherman and department.

The Lummi Nation Office of Economic Policy Responsibilities

Resources

The Lummi Nation Office of Economic Policy will provide the company with the following:

1. Background information on the U.S. Environmental Protection Agency Grant
2. Once awarded, will ensure prompt delivery of funds necessary for project, or upon complete of the scope of work for each vessel.
3. Physical File Storage
4. Submitting quarterly and final reports to US EPA for Grant

Attachments

1. [LIBC Resolution #2016-093](#) – LIBC Procurement Policy

Appendix A

1. [LIBC Resolution #2004-147](#)

The Lummi Indian Business Council policy prohibiting Full-Time LIBC employees from serving as independent contractors to the Lummi Indian Business Council and its subordinate entities. A consultant will not qualify to submit a solicitation if the individual is an employee of the Lummi Indian Business Council or any of its subordinate entities. Furthermore while on contract the consultant shall not accept any employment within the Lummi Indian Business Council or its subordinate entities during the duration of the contract.

2. [LIBC Resolution #1996-093](#)

LIBC policy that any person who owes a debt or accounts receivable to the Lummi Indian Nation, or any of its entities shall be disqualified from accepting any terms of employment with, or appointment to any position with the Tribe or any of its entities, until satisfactory arrangements have been made, in writing, to either pay the full amount owed, or to pay a reasonable amount on periodic basis in installments. The Office of Economic Policy will not accept a proposal if the consultant has an unresolved or outstanding debt to the Lummi Nation.

3. **Lummi/Indian preference requirements, Veteran preference**

The LIBC promotes the goals of tribal self-sufficiency by employing enrolled members of the Lummi Nation and enrolled Native Americans of other federally recognized Indian tribes at all tribal organizations/entities.

- Preference shall be first given to any enrolled Lummi member owned entities.
- Preference shall be given to the greatest extent feasible to other Indian-owned entities
- Eligibility
 - Enrolled member of a Federally recognized Indian Tribe
 - The enrolled member must own or control 51% of the entity
- Certification provided by the consultant- supporting evidence
- Evaluation of Indian Preference. In the case of unrestricted solicitations, 15% of the total number of available rating points shall be reserved for Indian Preference, and up to an additional 10% rating points for proposals that include training and employment of Indians. A maximum of 5% of the lowest bid shall be calculated and applied as an allowance for bids from a Lummi-owned entity. In the absence of a Lummi-owned entity, the allowance shall comply with the unrestricted solicitation matrix as stated in the LIBC Procurement Policies.
- Veterans who have been honorably discharged or are current members of the armed forces, the reserves of the National Guard shall receive preference in hiring. Documentation of an honorable discharge or current membership must be provided at the time of application.
-

4. Insurance

- In order to conduct business with the Lummi Nation, all vendors must carry and provide evidence of Standard Insurance Coverage applicable to that vendor.
- The Standard Insurance Coverage is the insurance requirements and limits as defined by the Office of the Treasurer
- The Procurement Manager, in consultation with the Treasurer and the Reservation Attorney, may waive or accept less than the Standard Insurance Coverage.

5. Governing Law

The sovereign immunity of the Lummi Nation, the LIBC and its officers, employees and agents shall remain in full force.

6. Confidentiality

The consultant will be required to sign a confidentiality agreement. In the course that the consultant is awarded the contract and completes the contract, the consultant can name the Lummi Indian Business Council as their client but will not disclose any information or data the consultant had access to while under contract with the Lummi Nation.

7. Independent Contractor

- The consultants under contract will serve as independent contractor and not employee of the Lummi Indian Business Council.
- No computer will be provided by the Lummi Indian Business Council to complete grant application submissions or any of the consultant's responsibilities.
- The Lummi Indian Business Council/Office of Economic Policy will not provide the consultant any coverage of worker's compensation, health benefits, general or professional liability coverage.
- The Lummi Indian Business Council will only pay the awarded consultant for services provided no additional expenses such as phone bill or gas reimbursement.

8. Sub-contracting

The consultant will not sub-contract any part of this solicitation out to a third party. If another contract is required the Office of Economic Policy will be responsible.

9. Bid protest and procedures

Any protest filed under this RFP must follow the policy and procedures as stated in the LIBC Procurement policies.

10. Gratuities, kickbacks and use of confidential information

- No employee of the Lummi Indian Business Council shall be admitted to any share of or part of this contract, or to any benefit that may arise from this contract.
- No LIBC officer, employee or agent shall accept gratuities, favors or anything with a monetary value from contractors, potential contractor, or parties to subcontracts.
- No LIBC officer, employee or agents shall knowingly use confidential information for actual or anticipated personal or family gain.

11. Conflict of interest

No LIBC officer, employee or agent shall participate directly or indirectly in the selection or award or administration of any contract if a conflict, real or apparent, would be involved. Such conflict would arise when a financial or other interest in an entity selected for award is held by:

A relative (including father, mother, son, daughter, brother, sister, uncle, aunt, first cousin, nephew, niece, wife, father-in-law, mother-in-law, brother-in-law, sister-in-law, stepfather, stepmother, stepson, stepdaughter, stepbrother, half-brother, half-sister, grandfather, grandmother, grandson and granddaughter) of the employee, officer or agent involved in making the award.